



## **Job Description for IT Sales Consultant**

Oxford

Competitive Salary

Vizidox Solutions Limited (VDX) is a UK based company providing digital credentials certification and verification solutions over the Blockchain. VDX is a digital engine created by the technical details needed for Blockchain to ensure users have a friendly hosted platform, that can be used easily. Current credential certification and verification processes can be forged and tampered with. VDX provides a solution, which eliminates this risk and provides a secure management system, that can be shared globally over the Blockchain.

### *Job responsibilities:*

- Turn sales opportunities into technically achievable solutions
- Compile sales quotations
- Increase awareness of products across key markets
- Identify new opportunities
- Manage new and existing accounts whilst maximizing profitability
- Promote Vizidox brand in Europe
- Represent the company at trade shows and events

### *Skill requirements:*

- Good understanding of the Blockchain industry
- Experience and confidence building sales relationships
- Ability to understand and simplify complex information
- Excellent interpersonal, verbal, and writing skills
- Highly organised multi-tasker
- Ability to prioritise and meet tight deadlines
- Self-motivated, self-starter to quickly work under limited supervision
- Strong attention to detail

To apply, please email your CV to [hr@vizidox.com](mailto:hr@vizidox.com)